



e-Learning

with Pikes Peak School of Real Estate

*SOME CLASSES ARE NOW HELD IN-PERSON.
PLEASE SEE BELOW FOR MORE DETAILS.*



TUES 10/05 9:30a.m. — 11:30a.m. FEE: \$0 or \$20.00 to Earn 2 CE hours!
Please REGISTER DIRECTLY FOR THIS CLASS AT www.ctmecontracts.com.

CTM eContracts - Beginner: Don't miss this essential training on the official contract software of the Colorado Association of REALTORS. These fundamentals of interactive digital real estate contracts are updated to adhere to new contracts, disclosures and documents required in your business – including any revisions that have become effective in the new year. Class presented by a CTMSoftware instructor online. ***Paid CE credit hours can only be earned once a year.***

★ THURS 10/07 10:00a.m. — 11:00a.m. FEE: \$0 NON CE CLASS!

ETGeoCO Farming Program: This exciting NEW marketing search system has been developed exclusively for Empire clients. It is a super-powered, web-based farming program that helps you to demographically and efficiently map your desirable areas you wish to farm at a minimal cost. Purchased lists will continually update every 15 minutes with current and on-going data. In this webinar we will walk you through how to register for free and show you functions and incredible features on how to pull lists with specific data and criteria. ZOOM Link will be emailed to you when you register.

FRI 10/08 9:30a.m. — 11:30a.m. FEE: \$0 or \$20.00 to Earn 2 CE hours!
Please REGISTER DIRECTLY FOR THIS CLASS AT www.ctmecontracts.com.

CTM eContracts - Intermediate: Increase your prowess on the official contract software of the Colorado Association of REALTORS®. Build upon the basics you've already learned to become more proficient with the contracts, disclosures and other documents on the system, while also better utilizing your client database. Class presented by a CTMSoftware expert instructor online. ***Paid CE credit hours can only be earned once a year.***

WED 10/13 9:00a.m. — 1:00p.m. FEE: \$35.00 Earn 4 CE hours!

2021 Annual Commission Update Course: This mandatory class covers the most current information critical to your success regarding legislation and regulation, such as: Compliance issues, violations and DORA investigative statistics; New forms, rules and regulations; Technology and privacy issues; and, other pointers, concerns and resources for real estate agents. **BREAKFAST WILL BE PROVIDED** by Lisa Hernandez of Bear Creek Mortgage. Class presented by Bill McAfee, president of Empire Title. **Payment must be received at Empire Title in order for Completion Certificate to be released to you.**

WED 10/27 9:00a.m. — 1:00p.m. FEE: \$0 Earn 4 CE hours!

2021 Real Estate Contract: Avoid the uncertainty and pitfalls that lead to mistakes and embarrassment when not understanding the nuances to the Colorado Contract to Buy & Sell Residential Property. The full contract will be reviewed with particular attention paid to the following topics: Updated Brokerage duties regarding the Property Management Agreement and the Disclosure to Seller; Changes to the Post-Closing Occupancy Agreement; and, New documents needed for Manufactured Home sales. **BREAKFAST WILL BE PROVIDED** by Ethan Martinez of Arrow Home Inspections. Taught by a person who sees all that goes wrong and who is an active buyer and seller of real estate, Bill McAfee, president of Empire Title.

IMPORTANT: PLEASE READ THE FOLLOWING

- You **MUST** RSVP for classes no later than 5:00pm the day before class.
- Attendance is **LIMITED** to in-person classes for proper social distancing in our Training Center.
- Your License Number is required to register for all CE classes.
- You **MUST** RSVP to Stephanie at 719-247-4155 or rsvp@etcos.com unless stated otherwise.

EMPIRE TITLE OF COLORADO SPRINGS
CLASS SCHEDULE

OCTOBER '21